



Annual Fund Manager Position

Pre Screening Questions: Please keep your responses brief. The questions can be answered in multiple ways.

1. What do you anticipate to be your biggest challenge in the first 30 days and how will you handle that challenge?
2. How do you evaluate the effectiveness of fundraising? What measures do you think are most important, and why?
3. What key principles do you want everyone in the organization to understand about philanthropy and fund development?
4. Tell me about your experience as a donor. Is there an organization that treats you especially well (and what does that look like)? Have you ever stopped giving to an organization you care about? Why?
5. In fundraising trainings, you often hear, "Your love of the organization must trump your fear of asking." What do you LOVE about this organization?